



KINGDOM GATE

Beyond Partnership

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Who are We ?

Our Business Concept is **CONNECT** and our Business Model is **PARTNERSHIP**.

Kingdom Gate (KG) is a dedicated team in Saudi Arabia, one of the most attractive investment markets in the world nowadays. **KG** provides full support and **on-ground logistics** to elite international companies interested in operating this market. Through our connections, we ensure that gates of the Kingdom are open for you.

We strive to ease our **Business Partners' (BP)** transition by ensuring that all required processes and procedures to enter the local market are smooth. We strive with all our additional **Support Services** to guarantee that all key factors for our **BP's** success are met. Having all obstacles to operate in this market tackled by us, our **BP** are completely focused on their Core Business.



Vision & Mission



Vision

To be the **Strategic Partner of Choice** for any International organization willing to operate in the KSA.

Mission

As **Ambassadors** of the **Kingdom Vision 2030** we ensure that every **Business Partner** achieves the success that he envisioned when he chose us as a Partner.



The TEAM – Chairman / CEO

Dr. Samir Kreidieh

A renowned Businessman in the Middle East who has **established 11 successful companies** including the **largest landscaping company in Saudi Arabia**, a land development, an infrastructure, and a travel agency company, just to name a few. Dr. Kreidie is the **head of the Lebanese community in Saudi Arabia** and the **VP of the Lebanese diaspora** worldwide. With philanthropy close to his heart, Dr. Kreidie has established a few NGOs and is associated with few others. For Six consecutive years (2009-2014) Dr. Kreidie was classified by Georgetown University and the United Nations to be **one of the top 10 most influential Muslim Philanthropists** in the world.



The TEAM - Partners

HRH Prince Faisal Bin Bandar Bin Sultan Al-Saud

President of the Saudi Arabian Federation for Electronic and Intellectual Sports (SAFEIS), tasked with creating a world-class, first-of-its-kind public and private **eSports Federation**, culture, and infrastructure in the Kingdom. HRH Prince Faisal has graduated from Baylor University, Waco, Texas, in 2003 with a BA in telecommunications. In 2005, he managed his family's private-sector business affairs. In 2012, with the environment close to his heart, he founded **Saker Al Jazirah (SAJ)**, a Saudi Arabian company focused on recycling, waste management, and environmental services within the Kingdom.

HRH Prince Faisal's direct family has always been very politically active. He is the **son of HRH Prince Bandar Bin Sultan** the former Saudi Arabian ambassador to the United States, former president of General Intelligence, and the former Secretary General of the National Security Council. He is also the **brother to both current Saudi ambassadors of the US and the UK, HRH Princess Reema and HRH Prince Khalid.**



The TEAM - Partners

Eng. Turki Badeeb

Personal and business **Advisor to HRH Prince Faisal**, and a co-investor in many of HRH's businesses. Eng. Turki Graduated year 2000 from the Catholic University of America, in Washington DC with an MBA in Engineering/Industrial management, and a BAsC in Biomedical/Medical Engineering. He is Partner and General Manager of Banader Gulf Company.

The Brothers (Ramy, Dany & Fady Kreidieh)

Born and raised in KSA and graduated from American universities (AUB) with over **55 years of Combined Knowledge**, all three brothers have managed companies with over \$250M in annual Revenue, managed over 6,000 employees. They have experience in many fields - be it governmental and residential construction, electro-mechanical, infrastructure, project management, travel agency, event management, light industries, and retail - from Food & Beverage, and entertainment to fashion and clothing. With such wide experience, they are the perfect add-on as the partnering consultants to this Firm.



Our Services

Kingdom Gate has the capabilities and skills to provide different services in the **Pre** and **Post-signing** phases of the projects.

Pre-Signing of Projects: (some of the services may apply where needed)

1. We verify your **company compliance** to the KSA local rules and regulation, then register your corporation as a foreign investment company in all the legal entities and build the infrastructure required to function locally in Saudi Arabia
2. Support **registration in MOMRA** (Ministry Of Municipalities and Foreign Affairs) , so that your company gets properly classified to bid for local big projects.
3. Aid in securing **Visa acquisitions**.
4. Provide **temporary office space**, which includes all administrative and secretarial services.
5. Assure **appointments** with the desired project owners.
6. Assist in securing **invitations to bid** for the desired projects.
7. Consult and Assist in **pricing** by providing **access to all local pricing parameters** needed for your project (cost of labor, material, equipment, government taxes and fees, etc.)
8. Consult and Assist in **promoting and negotiating** with the clients to secure the targeted project (if price is within reasonable range)



Our Services

Post-Signing of Projects:

1. Consult and Assist on how to obtain all **required visas** to do the jobs (number, nationalities, profession, etc...).
2. Consult and Assist in **local recruitment** (if needed) Saudi and non-Saudi professionals.
3. Consult and Assist in securing **grounds for mobilization**.
4. Consult and Assist in facilitating **all imported material for mobilization** and during execution.
5. Consult and Assist in **procuring** for the construction of the mobilization of offices and labor camps.
6. Consult and Assist in **finding locations** for offices, managerial housing, etc.
7. Consult and Assist in **getting qualified** local tax advisors, public accountant, legal advisors and insurance companies for projects, staff, and others.
8. Consult and Assist in **following up and accelerating** the payments process after consultant approval.
9. Consult and Advice on how to **get approvals** from all governmental agencies needed for construction (municipality, electricity, water, sewage, stormwater, police and traffic police, etc.



Vision 2030

Embraced by the **Whole Saudi Nation**, HM King Salman Bin ABDUL-AZIZ and his Crown Prince Mohamed Bin Salman initiated, developed and put forth in 2016 a very ambitious **Vision 2030** for the KSA.

The **Vision 2030** was built on **three pillars** that draw on KSA's intrinsic strengths:

1. Boost a Thriving Economy

OPEN for business and leveraging its unique position, through long-term investment and rewarding opportunities

2. Create a Vibrant Society

with strong **roots and foundations** and with fulfilling lives

3. Develop and ambitious Nation

that is effectively **governed** and responsibly **enabled**

96 strategic objectives have been put forward for this Vision, under **13 Programs**, embracing all **Sectors** of the economy; PIF, Quality of Life, Financial Sector Development, Housing, Fiscal Balance, National Transformation, National Companies Promotion, Privatization, Industrial Development, Strategic Partnership, Hajj & Umrah, National Character Enrichment and Human Capital Development



Vision 2030

The **Key Targets of the Vision 2030** show clearly how the Kingdom is striving and will sky rocket in the coming years:

1. Move from being the **19th** largest economy in the world into the **top 15**.
2. Increase the Public Investment Fund **Assets** from **\$160 billion** to more than **\$2 trillion**.
3. Increase **Foreign Direct Investment** FDI from **3.8 %** to the international level of **5.7 % of GDP**.
4. Increase the **Private Sector** contribution from **40 %** to **65 % of GDP**.
5. Raise the share of **Non-oil Exports** in **non-oil GDP** from 16 % to 50 %.
6. Increase **Non-oil Government Revenue** from **\$43.5 billion** to **\$267 billion**.
7. Increase the number of **Pilgrimage Visitors** from **8 million** to **30 million annually**.
8. Increase the number of **Tourists** from **40 million** to **100 million annually**.
9. **Localize over 50 % of military equipment spending** by 2030.

All Strategic Objectives and Key Targets as well as Initiatives are to be translated into **Massive amount of Projects** to materialize this ambitious Vision 2030. This is practically an **OPEN invitation** to elite Investors in the world to come and get everyone his share from the most attractive **Investment Market** nowadays.



Vision 2030

Accordingly, Two main categories of Projects are identified:

1. Projects under PIF Management aiming to achieve total assets value of **\$ 2Trillion** in 2030. PIF Projects are classified in categories depending on project size:

Giga Projects > \$ 100Billion: (Where some have already started)

<u>Project Name</u>	<u>Project Assets</u>
<u>NEOM</u>	US\$ 500 Billion
<u>RED SEA</u>	US\$ 150 Billion
<u>AL-QIDDIYAH</u>	US\$ 500 Billion
<u>AMAALA</u>	???

Other Mega Projects (project value > \$ 15Billion) and Large Projects (project value > \$3Billion) are in the pipeline to achieve the PIF target of \$ 2Trillion worth of Assets.

2. Governmental Projects aiming to develop the well-being of the Saudi society and contribute to achieve the key targets of the **Vision 2030**. The total value of these Projects will be **\$ 1.2Trillion** over the coming 10 years.



Why Kingdom Gate

In light of the Kingdom's **Vision 2030** and beyond, we dedicated ourselves to be one of the **Ambassadors** of this vision worldwide.

The Kingdom's leadership aims to reach the **Highest Standard** in all areas of the vision, and this was our main motivator as an ambitious team believing in this vision and in the Kingdom's strategy.

We are **Committed** and have deployed all our resources to communicate this vision to the **Elite of International Companies** worldwide, to be our partners in various investment opportunities in one of the most attractive markets in the world.

What do those companies need to ensure **Success** of their investments in these projects? They need complementary local **Expertise** through a capable local **Business Partner**, and this is where Kingdom Gate comes in to connect our BP with the needed business arms, to secure and avail all their needs, from procedures and processes to local logistics and adaptation tools through our knowledge of the market and culture.



CONTACT US



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